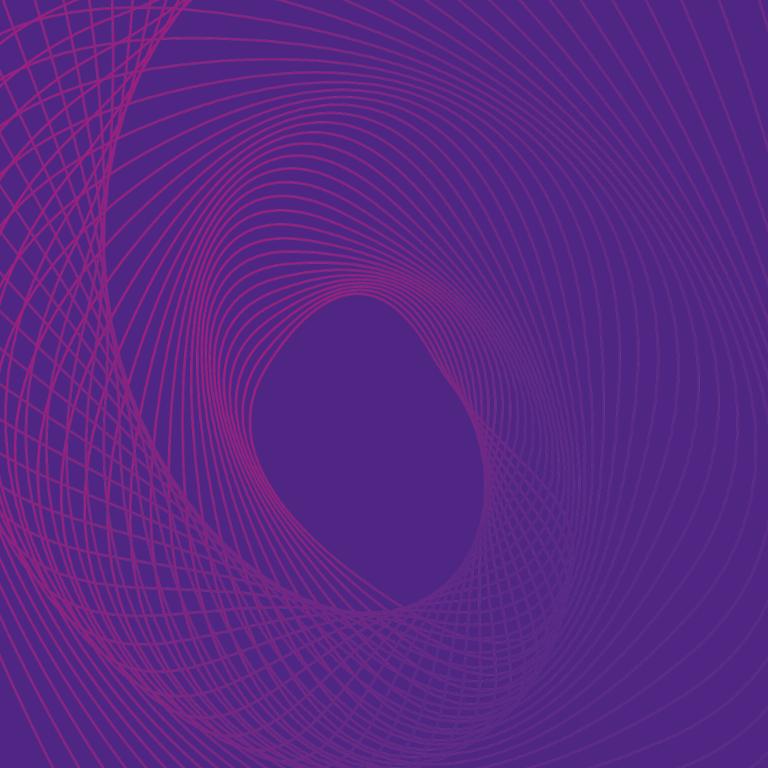


# Helping shape a Vibrant Bharat

### **Grant Thornton Bharat**

2022







**Vishesh C. Chandiok** Chief Executive Officer Grant Thornton Bharat LLP E: Vishesh.Chandiok@in.gt.com

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We offer diverse solutions for all stages of a business lifecycle. We take pride in being the go-to growth adviser for dynamic organisations. When the pace of change demands greater speed and agility, we go beyond, every single time.

### **About Grant Thornton**



Assurance, Tax, Advisory, Technology and Consulting firms in India

## **Our client promise**

With 58,000+ people in over 138 countries, we have true global scale, deep technical capabilities and extensive industry expertise. But this does not make us different. It's how we work with you.



#### We discover what's important to you and make it important to us

Our culture is built on a genuine interest in our clients - their challenges, growth ambitions and wider commercial context. You get the attention you deserve from approachable, senior professionals who ask the right questions, listen and provide real insight and a clear point of view.



Agile and responsive service

We adopt a flatter structure, with shorter decision-making chains, empowered teams and no complex chains of command. We have all the necessary processes and controls but they're streamlined and efficient.



Pragmatic solutions to help you improve and grow

Whether your goals include cross-border expansion, improving operational efficiency or building investor confidence, we balance a desire to do what's best for you in the future with an experienced sense of what's going to help you now.



Empowered teams with a collaborative mindset

We work alongside you, with an independent perspective and challenging where necessary. We assemble teams with a broader perspective - working across service lines, industry teams and geographies to tailor our capabilities for you.

Our global CLEARR values underpin everything we do and serve as a declaration of who we intend to be and how we intend to fulfil our promise.



## Solutions for all stages of business lifecycle

### Supporting strategic ambitions

- Formulating new strategies by challenging and exploring options
- Evaluating new markets, ventures and commercial opportunities, with feasibility studies and financial projection analysis
- Planning and implementing strategic transactions, including mergers, bolt-on acquisitions and disposals
- Delivering commercial due diligence to assist you in making the right business decisions
- Providing valuations to support decisions on organic growth, acquisitions and JV opportunities
- · Considering your tax position at every stage
- Formulating your ESG strategy

#### Supporting expansion plans

- Supporting new market entry
- Designing and helping you execute your expansion strategy
- India inbound entry strategy, market positioning and market intelligence
- Undertaking customised market/regulatory due diligence on potential markets
- Planning tax structures and transfer pricing policies

#### **Financing growth**

- Advising on the best capital structures to support your strategy
- Providing assurance to assist with accessing capital for growth
- Assessing funding requirements basis our market knowledge
- Preparing information memorandums and financial models for opportunities/investors

#### Managing business risks

- Delivering insightful, value-added audits to reassure stakeholders and support your goals
- Supporting boardroom decisions around tax strategy risk
- Minimising disruption and loss from business-critical events
- Ensuring regulatory compliance
- Mitigating fraud, bribery and corruption risks
- Assessing cyber maturity and ensuring resilience
- Delivering outsourced internal audit services

#### Driving technology and transformation

- Designing transformation journeys
- Implementing futuristic digital operating models
- Maturity assessments and roadmap
- Intelligent automation and data governance
- Information management and analytics
- Tech-enabled process transformation

#### **Optimising operations**

- · Benchmarking efficiency of day-to-day operations
- · Identifying opportunities for direct cost savings
- Outsourcing back-office functions
- Evaluating and improving supply chain efficiency
- Improving working capital management through process improvement and tax planning

#### Designing people programmes

- Organisation structuring/restructuring for efficiency and accountability
- Employee satisfaction surveys
- Incentive design and implementation
- Designing performance architecture/management
- Designing career management/progression systems
- Balanced scorecard creation and implementation

## **Our expertise**

We constantly pursue new ideas and embrace a culture of curiosity, agility and innovation. We deliver the greatest value by collaborating across services to create innovative, tailored solutions to meet clients' complex challenges.

#### Audit

We deliver tailor-made assurance services accentuated by impeccable quality:

• Attest services

#### Risk

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Our Risk Advisory services focus on key areas of risk to organisations:

- Governance, Risk and Operations (GRO)
- Forensic
- IT risk
- Corporate intelligence
- Cyber security
- Anti-money laundering

#### Tax

We develop bespoke tax compliance and planning strategies and help minimise taxation-related challenges:

- Direct tax services
- Indirect tax services services

Global mobility

Transaction tax

- Transfer pricing
- US tax

#### Growth

We offer a bouquet of fully integrated strategic advisory services:

- Valuations
- Due diligence
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- Mergers and acquisitions

#### Public Sector

We specialise in delivering robust compliance services to government departments, local authorities and government agencies:

- Strategy
- Impact assessment
- Performance
  management
- Programme management
- Sports, urban infrastructure, agriculture, skills development

#### **Trust and Transformation**

We offer a fresh perspective to our clients by re-imagining their businesses and services in the digital era:

- Digital transformation
- IT advisory
- Information management and analytics
- Blockchain advisory
- Robotic Process Automation (RPA)

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### Business consultingOrganisation effectiveness

#### **Recovery and Reorganisation (R&R)**

We have significant experience in advising clients on all aspects of buying or investing in stressed businesses:

Debt advisoru

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- Independent Business Review (IBR)
- · Insolvency services
- Asset tracing

#### **CFO Services**

We enable CFOs create value for their business by providing a comprehensive suite of customised services that help them manage their finance function efficiently and effectively. We leverage cutting-edge technology platforms to design a robust financial and compliance framework. Our services cover all aspects of finance function and include:

- Financial reporting advisory services
- Back office operations, shared services and process outsourcing
- Global compliance and reporting services
- Global people solutions
- Corporate and labour law services
- Fund accounting and reporting services

#### **Private Client Services**

#### **Social and Sustainability** Advisory

We provide consulting services to corporates, corporate foundations, NGOs, and multi/ bi-lateral development organisations.

Our services include:

- & Governance (ESG) advisory
- CSR advisory
- Research and assessments. including social return on investment
- Environment, Social Grant audits and governance reviews
  - Project management and monitoring
  - Sustainability reporting and assurance
  - Integrated reporting and nonfinancial assurance

#### **Global Delivery**

We are engaged in global delivery projects and provide research and analytics support to Grant Thornton member firms across the world:

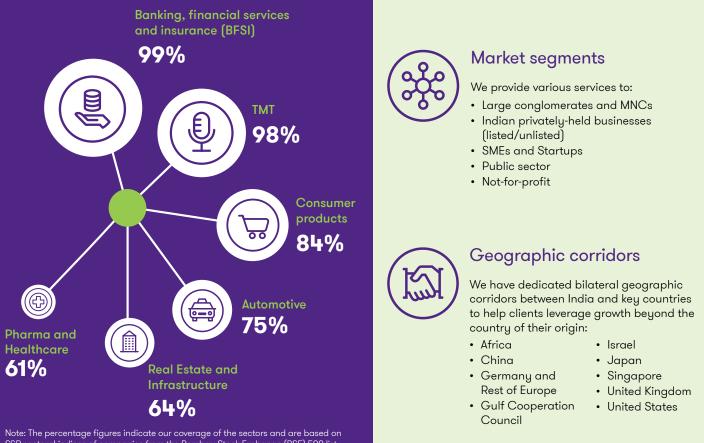
- Supporting global delivery platforms in India
- Developing the delivery model
- · Identifying and onboarding talent
- Providing infrastructure support
- Liaising with member firms on legal formalities
- Providing oversight and escalation support

### dGTL: Digital transformation services

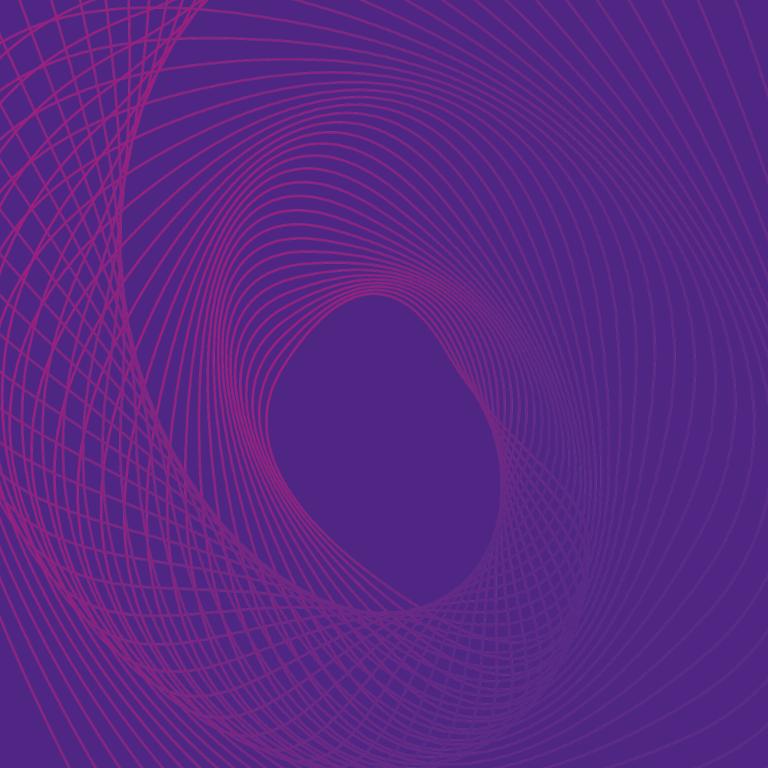
## **Our focus areas**

#### Focus sectors and coverage

Grant Thornton Bharat has a sector-focused approach to working with a diverse set of clients and has focused programmes in six key sectors. We have a deep understanding of these sectors, including emerging trends, challenges, disruptions and issues faced.



Note: The percentage tigures indicate our coverage of the sectors and are based on S&P sectoral indices of companies from the Bombay Stock Exchange (BSE) 500 list of companies. They reflect the percentage of total market capitalisation in the sector served by us.



### **Contact us**

To know more, please visit www.grantthornton.in or contact any of our offices as mentioned below:

NEW DELHI	NEW DELHI	AHMEDABAD	BENGALURU
National Office,	6th Floor, Worldmark 2,	Unit No - 603 B, 6th Floor,	5th Floor, 65/2, Block A,
Outer Circle, L 41,	Aerocity,	Brigade International	Bagmane Tridib, Bagmane
Connaught Circus,	New Delhi - 110037	Financial Center,	Tech Park, CV Raman Nagar,
New Delhi - 110001	T +91 11 4952 7400	GIFT City Gandhinagar, Ahmedabad - 382355	Bengaluru - 560093 T+91 80 4243 0700
T +91 11 4278 7070		Anmedabad - 382355	1+9180 4243 0700
CHANDIGARH	CHENNAI	DEHRADUN	GURGAON
B-406A, 4th Floor,	9th floor, A wing, Prestige	Suite No 2211, 2nd Floor,	21st Floor, DLF Square,
L&T Elante Office Building,	Polygon, 471 Anna Salai,	Building 2000, Michigan Avenue,	Jacaranda Marg,
Industrial Area Phase I,	Mylapore Division, Teynampet,	Doon Express Business Park,	DLF Phase II,
Chandigarh - 160002	Chennai - 600035	Subhash Nagar,	Gurgaon - 122002
T +91 172 4338 000	T +91 44 4294 0000	Dehradun - 248002	T +91 124 462 8000
		T +91 135 2646 500	
HYDERABAD	косні	KOLKATA	
Unit No - 1, 10th Floor,	6th Floor, Modayil Centre Point,	10C Hungerford Street,	11th Floor, Tower II,
My Home Twitza, APIIC,	Warriam Road Junction,	5th Floor,	One International Center,
Hyderabad Knowledge City,	MG Road	Kolkata - 700017	SB Marg Prabhadevi (W),
Hyderabad - 500081	Kochi - 682016	T +91 33 4050 8000	Mumbai - 400013
T +91 40 6630 8200	T +91 484 406 4541		T +91 22 6626 2600
MUMBAI	NOIDA	PUNE	
Kaledonia, 1st Floor, C Wing,	Plot No 19A, 2nd Floor,	3rd Floor, Unit No 309-312,	
(Opposite J&J Office),	Sector - 16A,	West Wing, Nyati Unitree,	
Sahar Road, Andheri Éast,	Noida - 201301	Nagar Road, Yerwada	
Mumbai - 400 069	T +91 120 485 5900	Pune - 411006	
		T +91 20 6744 8800	

For more information or for any queries, write to us at gtbharat@in.gt.com



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