

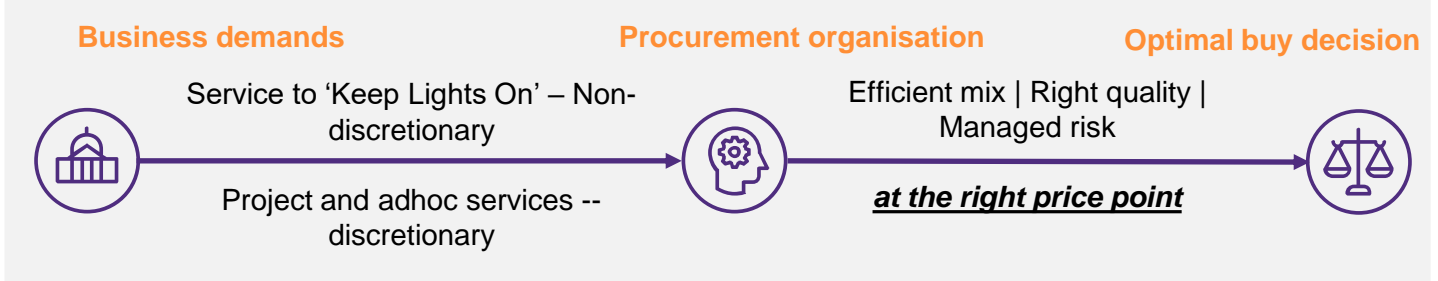
Spend Management & Analytics

While spending in an organisation is both planned and spontaneous, there lies an opportunity for business leaders to consider how spend transparency, analytics, decision rules, alerts, and warning systems could help them gather a consolidated view of the actual spend, its allocation and disbursement.

This information helps them prioritise optimised spending and gives businesses the ability to make efficient decisions. It also allows the procurement function to understand:

- Why was a service purchased and how was the decision made.
- How was the spending validated to ensure the buying decision and was it worth the value without any erosion.
- Stakeholders learn the actual spend corresponded to the spend decision / selection.

dGTL's Spend Management and Analytics solution comprehensively manages the entire spend mechanism for organisations that deliver services from their offshore global business service and shared services centres by enabling value partnering for the Global Procurement Offices (GPO), empowering them to identify every dollar spent and get the most out of it.



Target spend categories

- Product development
- Professional services
- Operational services
- IT and other managed services
- Other high spend categories

Key outcomes

- Improve spend visibility through analytics
- Efficient spend decision and management
- Right sourcing mix on buy category
- Improved supplier performance
- Cost savings

Our approach

Value-based procurement cockpit

Transform and evolve

- Visibility and transparency on spends by category, supplier and contract type
- Leverage correlated spend information to drive data-driving sourcing strategy

Monitor and report

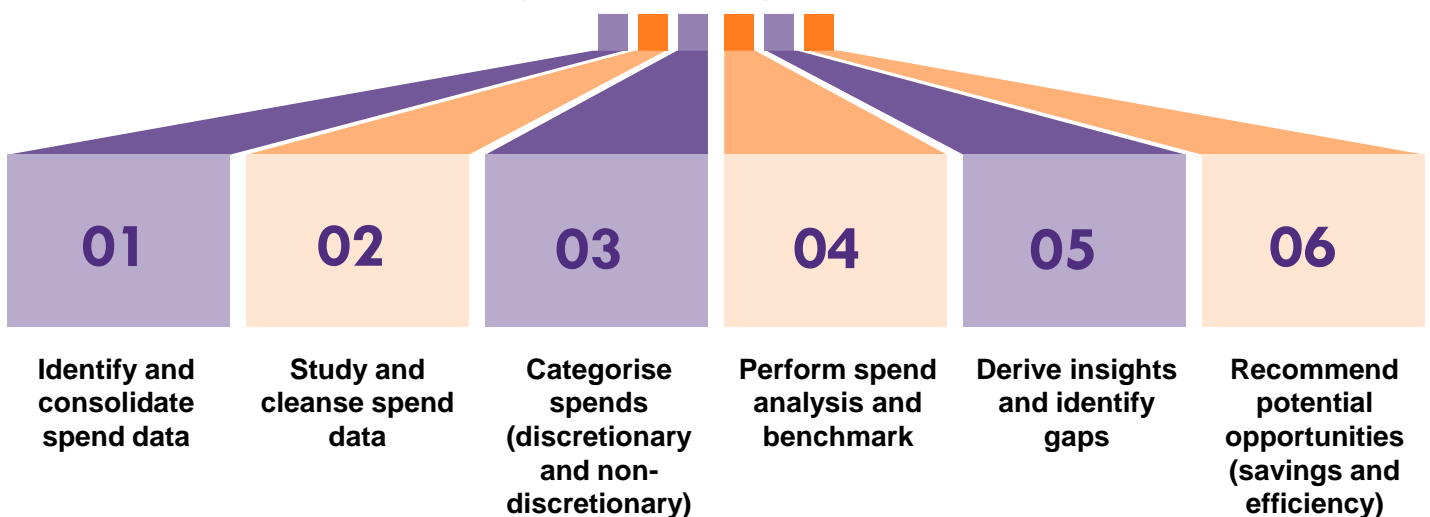
- Review if right contractual elements are supplied and charged by supplier at agreed service levels
- Compare spends against competitors
- Examine cost savings opportunities and study the resulting metrics to realise incremental savings and reduce maverick spending

Sustain and grow

- Providing an opportunity to benchmark the organisation's performance
- Partnering with business beyond negotiation by providing inputs not limited to supplier performance and cost

How do we address the challenge?

dGTL Spend Management and Analytics solution powered by our digital technology platform



Analysis types:

Spend analysis by category, supplier, contract, etc. | Tail spend analysis | PO analysis (excess / short) | Payment term / cash outflow



The dGTL value addition



Get complete transparency on spends
Timely updates ensuring complete spend overview across the organisation



Prioritisation of budget (effort and resources)
Insights enable procurement to advice business on right decision on mix and partner



Cost savings on apt opportunities
Our engagement helps procurement to identify the erosions / incorrect allocations and recommend actions to save cost for the business



Efficient spend management
Spend analytics aids category structure / supplier / project wise spend management



Consultant quotient (External Dependency Index)
Ensuring consulting spends are made on complimentary services / skills and understanding the 'Dependence on consultants'



Enhanced supplier efficiency
Enable supplier discussions on performance and new demand using historic data and comparisons

Contact us:



Kalpana B.
CEO & Chief Thinker
Grant Thornton dGTL
E: Kalpana.b@in.gt.com



Raman Shenoy
Partner - dGTL, Data Advisory & Digital GBS
Grant Thornton dGTL
E: raman.shenoy@in.gt.com

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