

Helping companies spread their roots

Case study





**“Thanks to team Grant Thornton.
They deserve appreciation for
helping us establish equivalence.”**

**Sandeep Batra, CFO
Crompton Greaves Consumer Electricals Ltd**

Through a collaborative approach adopted during internal audit, we helped Crompton in stabilising and automating its multiple processes.

Crompton Greaves Consumer Electricals Ltd is the leading manufacturers of consumer products, ranging from fans, light sources and luminaires, pumps to household appliances. With a turnover of INR 4,000 crore and employee strength of 1,600, it is one of the fastest growing consumer electrical companies in India.

We began our journey with Crompton in 2015. The company was on a tremendous growth trajectory and wanted to make sure that processes and controls don't falter as they expand their footprint across the country by growing organically as well as inorganically. Apart from internal audit, Grant Thornton assisted the SAP implementation team in defining controls in the system.

Now, we are working with the leadership team to identify the key risks facing the organisation across multiple business segments.

Said Crompton's chief financial officer, Sandeep Batra, "Thanks to team Grant Thornton. They deserve appreciation for helping us establish equivalence."

Following our good performance at Crompton, we have been appointed as Internal Auditors for the new investment made by Advent India PE Advisors Pvt Limited who have also invested in Crompton.

Said Naveen Malpani, Risk Advisor, "Our team at Crompton is considered as one of their own, providing high-quality deliverables and practical value added recommendations aligned with client's short term and long-term goals. Our philosophy was cohesive and simple: Provide solutions which address their specific needs and deliver quality results rather than selling all available solutions to them."

INR 4,000 crore

(US\$ 625 mn)

Revenue



INR 17,000 crore

(US\$ 2.6 bn)

Market capitalisation



"Grant Thornton and Crompton worked as one team focused on the business goals. Our philosophy was simple: Provide solutions which address the specific needs of Crompton and deliver quality results versus selling all available solutions."

Naveen Malpani
Risk Advisor



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